



BP awards global communications contract to T-Systems in landmark agreement

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T-Systems, the business solutions arm of Deutsche Telekom, has secured a landmark contract to provide telecommunications services to global energy group, BP plc.

The five year contract, will play a key role in supporting BP's ongoing efficiency programme by delivering significant cost savings.

T-Systems will transform BP's global telecoms services network enabling it for next generation voice and data services. In a flexible contract, BP's business units will have the freedom to choose communications services that align with their specific needs and cost base.

The agreement heralds the introduction of a new multi-sourcing model for communications services. The transformation programme will simplify BP's existing network, heavily reducing the number of suppliers to remove complexity, significantly lowering the cost of operations and ensuring end to end service quality.

In a parallel agreement, Siemens Enterprise Communications (SEN Group) will be providing a global managed service that supports BP's voice requirements, including managed telephone and audio visual services. The two companies have extensive experience of working together and enjoy a strong track record of successful collaboration.

Dana Deasy, BP Group CIO, said: "We are looking forward to working with our new strategic partner for BP's telecoms services. Their expertise, new perspective and energy will give BP a significant opportunity to reduce complexity and lower our overall cost base."

"We are proud to have become a key partner for change at BP", said Reinhard Clemens, CEO, T-Systems. "In the current economic climate, it is imperative that ICT providers demonstrate a clear ability to have a positive impact on their clients' business performance. From today, it will be a priority for T-Systems to apply our combination of IT and Telecommunications capabilities to deliver strong business results for BP."

Today's announcement underlines T-Systems' continued progress in achieving its goal of becoming the leading ICT provider for global corporations and public institutions.

About T-Systems

Drawing on a global infrastructure of data centres and networks, T-Systems operates information and communication technology (ICT) systems for multinational corporations and public sector institutions. On this basis, Deutsche Telekom's corporate customers arm provides integrated solutions for the networked future of business and society. Some 46,000 employees at T-Systems combine industry expertise and ICT innovations to add significant value to customers' core business all over the world. The corporate customers arm generated revenue of around €11 billion in the 2008 financial year.

About BP

BP is one of the world's largest oil and gas companies, serving millions of customers every day in more than 90 countries, and employing over 90,000 people. BP's business segments are Exploration & Production and Refining & Marketing. It also has a low carbon business in BP Alternative Energy with wind, solar, biofuels and low carbon power/carbon capture projects. Through these activities, BP provides fuel for transportation; energy for heat and light; services for motorists; and petrochemicals products for plastics, textiles and food packaging.

About Siemens Enterprise Communications Group (SEN Group)

The SEN Group is a premier provider of end-to-end enterprise communications, including voice, network infrastructure and security solutions that use open, standards-based architectures to unify communications and business applications for a seamless collaboration experience. This award-winning "Open Communications" approach enables organizations to improve productivity and reduce costs

through easy-to-deploy solutions that work within existing IT environments, protecting investments and delivering operational efficiencies. It is the foundation for the company's OpenPath™ commitment that enables customers to mitigate risk and cost-effectively adopt UC. Jointly owned by The Gores Group and Siemens AG, SEN Group companies include Siemens Enterprise Communications, Cycos, and Enterasys Networks. For more information visit www.siemens-enterprise.com or www.enterasys.com.